

UNIVERSITA' DEGLI STUDI DI SIENA  
Facoltà di Scienze Economiche e Bancarie



QUADERNI DELL'ISTITUTO DI ECONOMIA

Luisa Montuschi

INWARD-LOOKING DEVELOPMENT  
AND IMPORT SUBSTITUTION  
IN THE ARGENTINE ECONOMY 1950-1980



QUADERNI DELL'ISTITUTO DI ECONOMIA

COMITATO SCIENTIFICO

MARCELLO DE CECCO

MASSIMO DI MATTEO

RICHARD GOODWIN

SANDRO GRONCHI

GIACOMO PATRIZI

SILVANÒ VICARELLI



Alla presente Collana "gialla" di quaderni l'Istituto di Economia affianca una Collana "celeste" di monografie. I numeri pubblicati e tutt'oggi sono i seguenti:

- 1) GIUSEPPE DELLA TORRE, Istituzioni Creditizie ed Accumulazione del Capitale in Italia (1948-81), 1984.
- 2) SANDRO GRONCHI, Tasso Interno di Rendimento e Valutazione dei Progetti: una Analisi Teorica, 1984.
- 3) ALDINO MONTI, La Proprietà Immobiliare a Bologna in Età Napoleonica (1797-1810), 1984.
- 4) GIULIO CIFARELLI, Equilibrium and Disequilibrium Interpretations of Inflation, 1985.

• Redazione: Istituto di Economia della Facoltà di Scienze Economiche e Bancarie - Piazza S. Francesco, 17 - 53100 Siena - tel. 0577/49059

• La Redazione ottempera agli obblighi previsti dall'Art. 1 del D.L.L. 31.8.45 n. 660

• Le richieste di copie della presente pubblicazione dovranno essere indirizzate alla Redazione

• I Quaderni dell'Istituto di Economia dell'Università di Siena vengono pubblicati dal 1979 come servizio atto a favorire la tempestiva divulgazione di ricerche scientifiche originali, siano esse in forma provvisoria o definitiva. I Quaderni vengono regolarmente inviati a tutti gli Istituti e dipartimenti italiani, a carattere economico, nonché a numerosi docenti e ricercatori universitari. Vengono altresì inviati ad enti e personalità italiane ed estere. L'accesso ai Quaderni è approvato dal Comitato Scientifico, sentito il parere di un referee.

Luisa Montuschi

INWARD-LOOKING DEVELOPMENT AND IMPORT  
SUBSTITUTION IN THE ARGENTINE  
ECONOMY 1950-1980



Siena, settembre 1987

Luisa Montuschi is professor of Economics in the University  
of Buenos Aires.

The majority of developing countries, and particularly the Latin American countries, followed inward-looking development strategies based on import substitution (IS) policies in the Post-War period. The ruling "export pessimism", the increasing urbanization, the expectations (later on falsified) about the most likely evolution of the world economy, the growing awareness about the urgent need to narrow the gap with the more advanced economies, all these elements set up a reference frame which pointed out to those strategies as the most adequate and possibly as the only feasible ones<sup>(1)</sup>.

Many critical surveys of IS experiences stressed their most negative traits: the protectionism which is a common feature of any IS policy, the inflationary processes that seem to be one of their inevitable byproducts, the indiscriminate and horizontal development of an inefficient and non-competitive industrial sector and the anti-export bias characteristic of these strategies<sup>(2)</sup>. The negative performance of the economies which adhered to the IS model has been frequently compared with the more successful one of countries which recently have followed export promotion strategies. This led many people to believe that IS policies could be considered as a sort of memory from a remote past and just a matter of analysis for economic historians. This was the mode of thinking prevailing, until very recently, in academic circles as well as in influential international economic organizations.

At present, the world economic crisis, the growing protectionism of the industrial economies, the huge external debt accumulated by LDCs, raise serious doubts about the possibilities of developing countries to achieve satisfactory rates of growth or even to overcome states of virtual stagnation or recession. As a consequence of this state of affairs, some economists and policymakers seem to be ready to support the idea of a revival of the old inward-looking development models based on the expansion of the domestic markets. Therefore, it seems relevant to undertake the task of analyzing the extent and limitations of these models implemented in Argentina after the Second World War.

In the first place it seems important to ascertain which were the grounds

and reasons put forward to justify the implementation of the IS strategy. Letting aside for the moment any political motivation (no matter how important it could have been, at least in the Argentine case) the most sound arguments in favor of IS were deeply rooted in the prevailing export pessimism, which led policymakers to believe that the expected evolution of the import capacity would not be enough to satisfy the demand of imported goods.

The import capacity is determined by the export earnings plus (or minus) the net capital movements. Since there are limits to the possibility of utilization of the international reserves or to increasing the external debt, then the import capacity will essentially depend on the variations of the purchasing power of exports. The purchasing power is determined by both the quantum of exports and the terms of trade. A strong support to the export pessimism was given in the forties and in the fifties by the widespread belief in a growing protectionism in the industrial economies which would set a limit to the expansion of the international trade as well as by the partially corroborated thesis of a long run decline in the terms of trade of LDCs.

In any development process the demand of imported goods (intermediate and capital goods) displays a high income-elasticity. As a consequence, the import capacity appears as an unavoidable bottleneck to the economic growth.

The foregoing argument about the external constraint could be presented somewhat more formally:

$$(1) \quad C_M \geq M_i + M_k + M_c$$

Where  $C_M$  stands for the import capacity,  $M_i$  for imports of intermediate goods,  $M_k$  for imports of capital goods and  $M_c$  for imports of consumer goods.

Imports of intermediate goods necessary to occupy the productive capacity of the economy are proportional to the GDP, so that

$$(2) \quad M_i = m_i Y$$

and imports of capital goods are a proportion  $m_k$  of total investment. So

$$(3) \quad M_k = m_k I = m_k \Delta K$$

If we define the marginal capital/output ratio as  $v = (\Delta K / \Delta Y)$ , then

$$(4) \quad M_k = m_k v \Delta Y$$

Substituting (2) and (4) for  $M_i$  and  $M_k$  in (1) and assuming that there is no international reserves accumulation, so that the import capacity is depleted by imports, we obtain

$$(5) \quad C_M = m_i Y + m_k v \Delta Y + M_c$$

and

$$(6) \quad C_M/Y = m_i + m_k v \hat{Y} + (M_c/Y), \text{ where } \hat{Y} = \Delta Y/Y$$

In a frame of any IS strategy the ratio  $C_M/Y$  is assumed to be given exogenously at a level which could not be considered satisfactory as far as the growth requirements is concerned. Thus the magnitude of the coefficients  $m_i$ ,  $m_k$ ,  $v$  and  $M_c/Y$  will impose severe restrictions on the attainable rates of growth. The so-called problem of the external constraint to the economic growth implies that  $\hat{Y}$  will grow only if export earnings grow. The main objective of the IS strategy is then to loosen the economy from this constraint by reducing the requirements of imported goods. This would be done by substituting domestically produced goods for the previously imported ones. This process of substitution will eventually bring about drops in the coefficients  $m_i$ ,  $m_k$  and  $M_c/Y$  or, at least, so it is expected.

As a general rule, the IS process is initially centered on consumer goods

industries, usually characterized by simple technologies and low intensities in physical and human capital. This is the so-called "easy phase" of import substitution, in general, the most successful one. During this stage domestically produced consumer goods are substituted for imported goods. As a consequence, there is a spurt in the domestic economic activity. New productive jobs are created and the income increases as its distribution improves. The initial push in the consumer goods industries is multiplied in the input supplier industries due to linkage effects. But, unfortunately, at this point serious problems arise.

Under the IS strategy industrial development was extensive and not integrated with a remarkable lack of selectivity. Any kind of industries proliferated, even those producing dispensable luxury goods whose importation has been forbidden. This was due to the generalized protection and to the lack of incentives to specialization. Eventually, those industries turned into demanders of imported intermediate capital goods. Old and new industries competed for the import permits and the scarce foreign exchange which were ultimately allocated according to questionable rationality criteria. Thus, the dependence of the economy increased. The increasing incidence of intermediate goods in total imports appears as an indicator of such dependence. Therefore, the initial favorable effect due to the fall in  $M_c/Y$  is likely to be offsetted, at least partially, by an increase in  $m_i$ . This is so because of the greater incidence of the intermediate imported goods necessary to produce domestically the substituted consumer goods. Evidence of this negative effect was found in a previous paper on the IS Argentine case<sup>(3)</sup>. This chain of events could eventually lead to the end of the "easy phase" of IS.

When this actually happens two possible paths could be followed to overcome the external constraint and thus avoiding the occurrence of the so-called stop-go cycles. The first one implies the deepening of the substituting effort centering it on intermediate and capital goods. The second path leads to a complete reversal of the IS strategy implementing policies aiming at an export promotion of the already established industrial production.

As far as the IS strategy is concerned it must be noted that the stage of substitution of intermediate and capital goods, usually known as the "difficult phase", implies more capital intensive processes, more complex technologies and production scale too large for the limited absorption capacity of the small domestic markets. The success of this phase appears severely constrained by the induced necessity of imported inputs. If the ratio  $M_c/Y$  had been set at an irreducible level during the previous "easy phase" and the import capacity was given exogenously, then the output would only grow if it were possible to reduce  $m_i$ ,  $m_k$  and/or  $v$ . However, it is not likely that all those coefficients would vary in the same expected direction. Any attempt at reducing  $m_i$  could well induce an increase in  $m_k$  and a policy aiming at attaining a drop in  $m_k$  could induce increases both in  $m_i$  and  $v$ .

An outstanding fact about the IS strategy is that it could not solve the problem of the dependence of the economy on the external sector which had been presented as the main reason to justify its adoption. Such dependence aggravated, increasing the vulnerability of economies which evolved according to a pattern of stop-go cycles characterized by recurrent balance of payments crises.

Argentina was by no means an exception in the Latin American scenario. Actually, it was the country which adhered to the IS strategy over the longest period of time. The purpose of this paper is to measure the extent of the substituting effort carried out in Argentina after the Second World War as well as evaluate its coherence and results.

First of all it seems necessary to establish without any ambiguity the meaning of the concept "import substitution". In general, this concept has been understood, rather loosely, as a drop in the import/output ratio. The first step towards a more rigorous definition is to present a definition of the trade bias  $s$  as<sup>(4)</sup>

$$(7) \quad s = (P_x^d / P_m^d) / (P_x^i / P_m^i)$$

where  $P^d$  denote domestic prices,  $P^i$  international prices and  $x$  and  $m$  refer



to exports and imports. The bias  $s$  is unity ( $s = 1$ ) under free trade. When it is less than unity ( $s < 1$ ) it represents the case of an antiexport bias or import substitution bias, meanwhile  $s$  greater than unity represents a bias towards export promotion<sup>(5)</sup>. Whenever  $s \neq 1$  the economy is in a suboptimal situation. This could be easily seen in figure 1 which represents a simplified model of an economy producing an exportable good  $X$  and an importable good  $M$  according to given factor endowments and technology represented by the production possibilities frontier  $AB$ .

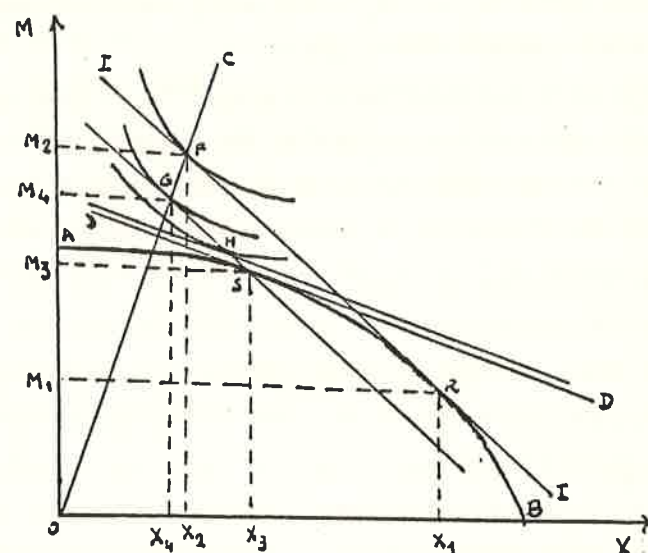
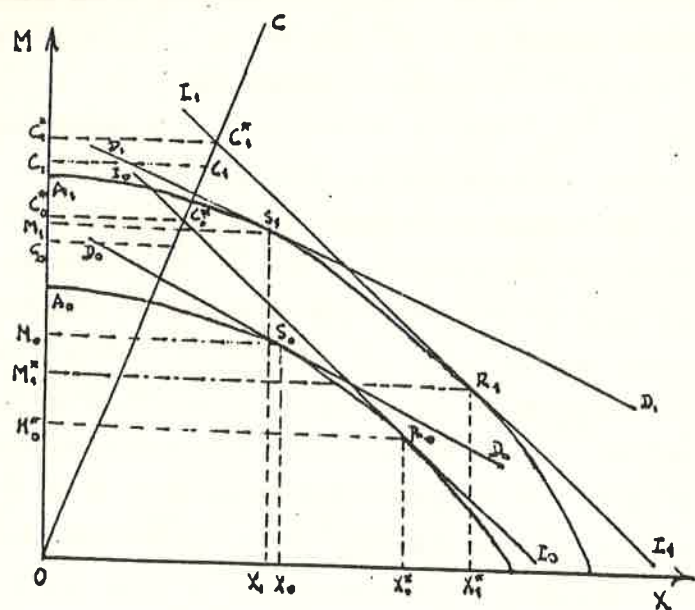


FIGURE 1

The international price ratio is represented by  $II$ . Then  $R$  is the optimal production point of  $M$  and  $X$  under free trade ( $X_1$  is the production of  $X$  and  $M_1$  that of  $M$ ). Given the social demands derived from the social indifference curves, it is possible to observe that through the international trade the economy could reach an indifference curve higher than that corresponding to the pretrade situation. The economy produces at  $R$  and consumes at  $F$ . Exports are  $X_2X_1$  and imports  $M_1M_2$ . Whenever an IS strategy is implemented, so that  $s < 1$ , the domestic price ratio  $P_x^d/P_m^d$  will shift to  $DD$  due to a protective tariff. As a consequence, domestic production will also shift from  $R$  to  $S$ . Domestic output of  $M$  expands at the expense of the output of  $X$ . Assuming homothetic social indifference curves, the international exchange will allow consumption at  $C$ . But  $C$  is located inside the free trade consumption frontier. Therefore, it corresponds to a lower level of social utility. In addition, there is a decrease in the external trade ( $X_3X_4$  of exports and  $M_3M_4$  of imports). If the tariff could be disaggregated into a subsidy to the domestic production of  $M$  plus a tax on the consumption of  $M$ , then consumption will be set at  $H$  where the marginal rate of substitution of  $M$  for  $X$  is  $P_x^d/P_m^d$ . Production will not vary but there will be a further reduction in the size of the external sector and in the social utility level.

In figure 2 a growing economy is depicted by means of two production possibilities frontiers  $A_0B_0$  and  $A_1B_1$ . Let  $0$  denote the initial period and  $1$  a period that follows the initial one. Due to the growth in the resources endowments, the economy can produce more of both  $M$  and  $X$  in period 1. Assuming as before homothetic tastes and a constant international price ratio, consumption levels will be set on  $OC$ . Any trade distortion or market imperfection will bring about shifts in the equilibrium point and will lead to a suboptimal situation (either with an antiexport bias  $s < 1$ , or with a proexport bias  $s > 1$ ). In figure 2,  $X^*$ ,  $M^*$  and  $C^*$  refer to optimal quantities produced and consumed.  $X$ ,  $M$  and  $C$  are quantities actually produced and consumed.

Measure of IS can be derived from the foregoing analysis. We will present



**FIGURE 2**

here two of such indicators<sup>(6)</sup>.

1) The most widely used measure indicates the presence of IS between periods  $t$  and  $t+1$  if

$$(8) \quad (M_1/S_1) < (M_0/S_0)$$

where  $S$  is the total supply of the importable good equal to the domestic production  $Q$  plus imports  $M$ .

It should be noted that this measure merely describes what has happened between 0 and 1. It does not point to the presence of any trade bias that could have induced a deviation from the optimal equilibrium point.

2) An alternative measure could be put forward to take into account the presence of any trade bias. This measure compares the actual M/S ratio with the optimal M/S ratio. For any t

$$(9) \quad (M_{\uparrow}/S_{\uparrow}) < (M_{\uparrow}^*/S_{\uparrow}^*)$$

indicates the presence of an antiexport or pro IS bias. This bias could well vary over time, so the IS process will deepen (or will begin) if

$$(10) \quad (M_o/S_o) \leq (M_o^*/S_o^*)$$

and

$$(11) \quad \Delta(M/S) < \Delta(M^*/S^*)$$

In any empirical analysis it is only possible to derive IS indicators from (8). Three of such indicators will be presented here.

I - The most simple indicator

$$(12) \quad MS_1 = (M_1/S_1) - (M_0/S_0) = -(1/S_1) [Q_1 - Q_0 (S_1/S_0)]$$

measures the change in M/S between periods 0 and 1.

II - An indicator introduced by Chenery takes into account the fact that any change in M could be attributed either to changes in S or to a substitution effect<sup>(7)</sup>. Only the latter indicates the presence of an IS process. If



$$(13) \quad S = Q + M = D + F + X$$

where D stands for intermediate demand, F for final demand and X for exports, it follows that

$$(14) \quad \Delta S = \Delta Q + \Delta M$$

If a coefficient  $u$  is defined as  $u = Q/S$  then  $\Delta Q = u \Delta S$  if  $u$  is assumed as a constant. But  $u$  varies between 0 and 1 due to the substitution effect, so that

$$(15) \quad \Delta Q = u \Delta S + S \Delta u$$

and

$$(16) \quad S \Delta u = S_1 (u_1 - u_0) \text{ measures the aforementioned substitution effect.}$$

The Chenery's indicator is derived from (16) as

$$(17) \quad MS_2 = (S_1 / \Delta Q) (u_1 - u_0) = (1 / \Delta Q) [(Q_1 - Q_0) (S_1 / S_0)]$$

III - A possible variant of the Chenery's proposal can be also derived<sup>(8)</sup>. If  $m = M/S$  then

$$(18) \quad \Delta M / \Delta Q = (M_1 - M_0) / (Q_1 - Q_0) = 1 / \Delta Q (m \Delta S + S \Delta m)$$

and  $S \Delta m = S_1 (m_1 - m_0)$  is the variation in  $M$  due to the substitution effect. The third indicator  $MS_3$  is obtained from (18)

$$(19) \quad MS_3 = (S_1 / \Delta Q) (m_1 - m_0) = - 1 / \Delta Q [Q_1 - Q_0 (S_1 / S_0)]$$

It could be easily seen that the following relationship holds among  $MS_1$ ,

$MS_2$  and  $MS_3$ :

$$(20) \quad MS_1 = - MS_2 (\Delta Q / S_1) = MS_3 (\Delta Q / S_1)$$

There will be import substitution over a period of time as long as

$$(21) \quad Q_1 > Q_0 (S_1 / S_0)$$

which implies negative values for both  $MS_1$  and  $MS_3$  and positive values for  $MS_2$ . All three indicators lead to similar qualitative conclusions about the trade bias which is an obvious implication of using the same definition of IS as a starting point. This definition is the one given by (8).

The results corresponding to estimates of  $MS_1$  for the 1950-1980 period are depicted in Table 1. Even though they do not refer to any optimum, some independent estimates of the trade bias corresponding to a shorter period (1960-1980)<sup>(9)</sup> point to a permanent presence of a severe antiexport bias (see Table 1). However, the whole period could not be properly characterized as one of IS. In fact only 13 years out of the 30 years analyzed could be identified as such. The  $M/S$  ratio oscillates over the period but its magnitude at the end is approximately the same it was at the beginning of the fifties.

Estimates for a shorter period in which disaggregated data were available<sup>(10)</sup> will lead to similar conclusions if the analysis is carried out in terms of different kinds of goods (intermediate, final and capital goods). Even though it would seem that the IS process had deepened for the intermediate goods, this is only apparent because the  $M/S$  ratio corresponding to these goods displays a pattern similar to that of the aggregate imports (see Tables 2 and 3).

When we turn to the analysis of the different economic sectors, the most striking result is the fact that there was not IS in the industrial sector. Something similar happened in the agricultural sector (with a greater emphasis in the substitution of final goods and an increasing dependence on imported intermediate

goods). Finally, it is in Mining where it is possible to observe a sustained process of IS. This is mainly due to the oil policies pursued during the period.

In the light of the facts just outlined it seems necessary to present a characterization of the development strategy followed in Argentina after the Second World War, other than that of IS. It is difficult to understand why policies that failed to overcome the external constraint were carried to such an extent that brought about a worsening of the dependence of the economy. We will try to present a sensible explanation of such puzzling question based on some statistical data available for the 1955-1969 period.

Average values for the coefficients of the equation (6) ( $m_i$ ,  $m_x$ ,  $M_c/Y$ ) as well as  $X/Y$  were calculated for three subperiods (1955-1959, 1960-1964 and 1965-1969). It must be noted that  $X/Y$  is clearly an overestimation of the true import capacity as the transfer payments ( $T_e$ ) to/from foreigners were consistently negative. So an average estimate of  $T_e/Y$  was subtracted from  $X/Y$ .

As far the marginal capital/output ratio  $v$  is concerned it displays a great variability due to the yearly oscillations of GDP. So, it seems more adequate to utilize the average ratio which shows an upward trend consistent with an economic development process<sup>(11)</sup>. A unique estimate of 3.5 was considered for such average ratio<sup>(12)</sup>. The results are shown in Table 4.

During the period 1955-59 imports of consumer goods had already attained an irreducible level. Besides, the import capacity was unfavorably influenced by the steady decline in the terms of trade. Under these conditions the import capacity was barely enough to sustain the existent productive capacity. So it was only possible to aspire to very modest rates of growth. And as it could be seen in Table 4 the actual average rate of growth was a mere 1.8%.

In the light of such facts it could be accepted as reasonable the behavior of governments that understood that it was necessary to maintain and even to deepen the IS strategy. And it was so because they believed that it was impossible to expand the import capacity. As a consequence, the nominal and the effective protection reached the highest level in Latin America<sup>(13)</sup> with a reasonable anti-

export bias. Nevertheless, the results were not beneficial for the Argentine economy as it is inferred from the results depicted in Table 4.

Let us analyze some facts underlying the failure of the IS strategy. The  $M/S$  ratio is also an indicator of the opening up of the economy. It is related with other indicators widely used to measure such opening up as  $[(X + M)/2] / Y$ ,  $X/Y$  and  $M/Y$ . The  $M/Y$  ratio is frequently presented as a measure of IS and it could be considered as a proxy of  $M/S$ . The evolution of these ratios could be observed in Tables 1 and 5 and in Figure 3. This observation enables us to draw the conclusion that the process of import substitution was already depleted by the end of the Second World War. Afterwards, only changes in the imports structure could be achieved as well as some partial substitutions in some sectors that were offsetted by larger imports in other sectors.

Thus, the external constraint was the ever present bottleneck in the Argentine development process. Many policies were aimed at overcoming such constraint. But those policies were unsuccessful and their implementation was very costly in terms of inflationary pressures, income redistributions, losses in the capital formation and an absence of technological progress. Actually, whenever the external constraint was loosened this was mainly due to favorable external conditions and not to any domestic policy. As a matter of fact, the drop in the  $m_k$  coefficient during the period 1965-1969 is not indicative of any substitution of domestically produced capital goods for imported ones. The drop in  $m_k$  is to be explained by the fact that imported capital goods must be considered as a sort of adjustment variable. Whenever there was a shortage of foreign exchange and since there were no possibilities of achieving any further reduction in imports of consumer and indeterminate goods, any need of imported capital goods was postponed even though this would widen the technological gap with more advanced economies.

The foregoing analysis allow us to conclude that the evolution of the Argentine economy could be properly characterized by Figure 1 and 2. With the permanent presence of an antiexport bias (see Table 1 and Figure 3), consequence of the

IS policies, the distortions in relative prices resulted in a shrinking of the external sector and in drops in the level of social welfare.

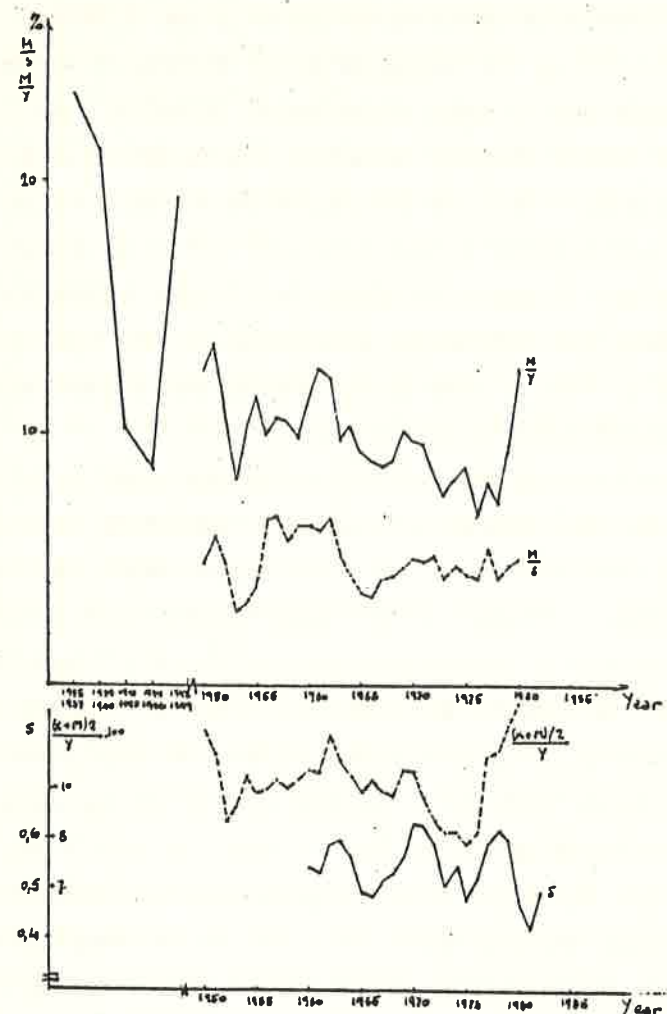


FIGURE 3

In spite of the permanence and even deepening of the protectionist policies, the IS process (measured as changes in  $M/S$  or in  $M/Y$ ) did not advance during the period just analyzed. And this was so because the IS process was already depleted by the end of the Second World War. So it would seem more adequate to refer to an inward-looking development model which prevailed in Argentina since the forties. The objective of that model, as declared by the economic authorities, was to develop a domestic market until it would prevail over the external one. The negative results of that model were not probably foreseen but they are still impinging on the present Argentine economy.

It is not difficult to understand the origins of the inward-looking model in Argentina, but it is certainly difficult to explain why this model was carried out to such an extent and over such a long span of time. And more so considering that the model was based on an indiscriminate pattern of very high protection for the import competing industries meanwhile the production oriented towards exports was clearly discouraged<sup>(14)</sup>.

If the IS process had been over by the end of the forties the economy should have followed a very different development path to avoid the external constraints, the stop-go cycles and a disappointing overall performance.



### Notes

- (1) Cf. Canavese, A.J. and Montuschi, L., (1985).
- (2) Cf. Bhagwati, J., (1978) and Krueger, A.O., (1978) and (1981).
- (3) Cf. Montuschi, L., (1984).
- (4) Cf. Krueger, A.O., (1981).
- (5) Some authors used to identify the export promotion strategy with the case of  $s=1$  since countries usually regarded as "export promoting" have implemented those strategies as means of offsetting the disincentives built into the system by IS policies. Cf. Bhagwati, J., (1978) and Krueger, A.O., (1978).
- (6) Cf. Desai, P., (1969).
- (7) Cf. Chenery, H.B., (1960).
- (8) Cf. James, E.M., (1979).
- (9) Cf. Sturzenegger, A.C., (1986).
- (10) Cf. Montuschi, L., (1984).
- (11) Cf. Goldberg, S. and Ianchilovici, B., (1986).
- (12) Only few estimates of this ratio are available. Some of them indicate values of about 3.5 for the fifties and others point to values of 4 for the beginning of the seventies. Cf. Montuschi, L., (1966) and Goldberg, S. and Ianchilovici,

B., (1986).

(13) Cf. Macario, S., (1964) and Berlinski, J. and Schydrowsky, D.M., (1977).

(14) R. Prebisch one of the first and most distinguished supporters of the IS strategy in Latin America wrote in 1963: "As is well known, the proliferation of industries of every kind in a closed market has deprived the Latin American countries of the advantages of specialization and economies of scale, and owing to the protection afforded by excessive tariff duties and restrictions, a healthy form of internal competition has failed to develop to the detriment of efficient production", Cf. Prebisch, R., (1963).

## References

- BERLINSKI, J. and SCHYDLOWSKY, D.M., (1977), *Incentives for Industrialization in Argentina*, mimeo, IBRD, Washington.
- BHAGWATI, J., (1978), *Anatomy and Consequences of Exchange-Control Regimes*, Vol. XI of *Foreign Trade Regimes and Economic Development*, NBER, Cambridge.
- CANAVESE, A.J., and MONTUSCHI, L., (1985), "Inflation and the Financing of Alternative Development Strategies" in A. Gutowski, A.A. Arnaudo and H.E. Scharrer, (eds), *Financing Problems of Developing Countries*, Macmillan, London.
- CHENERY, H.B., (1960), "Patterns of Industrial Growth", *American Economic Review*, Vol. 50, September.
- DESAI, P., (1969), "Alternative Measures of Import Substitution", *Oxford Economic Papers*, Vol. 21, November.
- GOLDBERG, S. and IANCHILOVICI, B., (1986), "El stock de capital en la Argentina", *Annals of the Asociacion Argentina de Economia Politica*, Vol. III.
- JAMES, E.M., (1979), "A Model of Import Substituting Industrialization for Developing Countries", *Economia Internazionale*, February.
- KRUEGER, A.O., (1978), *Liberalization Attempts and Consequences*, Vol. X of *Foreign Trade Regimes and Economic Development*, NBER, Cambridge.
- KRUEGER, A.O., (1981), "Interactions between Inflation and Trade Regime Objectives in Stabilization Programs", in Cline W.R. and S. Weintraub (eds), *Economic Stabilization in Developing Countries*, Washington.
- MACARIO, S., (1964), "Protectionism and Industrialization in Latin America", *ECLA, Economic Bulletin for Latin America*, March.
- MONTUSCHI, L., (1966), *Sustitucion de factores, precios relativos y distribucion del ingreso: Argentina 1935-1963*, Buenos Aires.
- MONTUSCHI, L., (1966), "Alcances y limitaciones del proceso de sustitucion de importaciones en la Argentina", *Annals of the Asociacion Argentina de Economia Politica*, Vol. II.
- MONTUSCHI, L., (1984), "Sustitucion de importaciones y restriccion externa. Analisis de una experiencia argentina", *Ensayos Economicos*, March.
- PREBISCH, R., (1963), *Towards a Dynamic Development for Latin America*, New York.
- STURZENEGGER, A.C., (1986), "Comercio exterior, crecimiento economico y politica comercial: interrelaciones, efectos y esquemas alternativos para Argentina", in *Estrategias para el crecimiento economico*, ADEBA, Buenos Aires.

TABLE 1

## External trade and IS Indicators

YEARS	M/S	MS 1	$\frac{(X+M)}{2}$ Y	s
1950	0.048	..	12.244	..
1951	0.059	0.011	11.306	..
1952	0.048	-0.011	8.760	..
1953	0.028	-0.020	9.213	..
1954	0.032	0.004	10.414	..
1955	0.039	0.007	9.821	..
1956	0.066	0.027	9.973	..
1957	0.067	0.001	10.296	..
1958	0.057	-0.010	10.062	..
1959	0.063	0.006	10.353	..
1960	0.063	0.000	10.693	0.541
1961	0.061	-0.002	10.619	0.532
1962	0.066	0.005	12.104	0.589
1963	0.051	-0.015	11.136	0.595
1964	0.044	-0.007	10.440	0.565
1965	0.037	-0.007	9.992	0.499
1966	0.035	-0.002	10.283	0.484
1967	0.042	0.007	9.962	0.516
1968	0.043	0.001	9.740	0.531
1969	0.047	0.004	10.716	0.564
1970	0.050	0.003	9.110	0.630
1971	0.049	-0.001	8.742	0.627
1972	0.051	0.002	8.289	0.593
1973	0.042	-0.009	8.169	0.507
1974	0.047	0.005	8.285	0.544
1975	0.044	-0.003	8.136	0.459
1976	0.042	-0.002	8.171	0.521
1977	0.054	0.012	9.791	0.591
1978	0.042	-0.012	10.181	0.619
1979	0.047	0.005	11.250	0.599
1980	0.050	0.003	13.170	0.477
1981	..	..	14.239	0.423
1982	..	..	11.650	0.497
1983	..	..	11.615	..
1984	..	..	11.553	..

SOURCES: Banco Central de la República Argentina, Sistema de Cuentas del producto e ingreso de la Argentina, Vol. II, Buenos Aires, 1975. Oferta y Demanda Global a precios corrientes, Buenos Aires, 1982. Estimaciones trimestrales sobre oferta y demanda globale. Buenos Aires, 1984.

Sturzenegger, A.C., (1986)



TABLE 2

M/S rations

YEARS	TOTAL	INDU- STRY	AGRI- CULTURE	MINING	IG	FG	KG-
1955	0,039	0,066	0,033	0,415	0,072	0,015	0,152
56	0,066	0,111	0,044	0,598	0,133	0,032	0,264
57	0,067	0,110	0,047	0,664	0,121	0,028	0,208
58	0,057	0,091	0,044	0,599	0,106	0,022	0,179
59	0,063	0,104	0,027	0,585	0,116	0,022	0,206
1960	0,063	0,116	0,028	0,340	0,096	0,038	0,241
61	0,061	0,116	0,031	0,176	0,092	0,039	0,220
62	0,066	0,128	0,029	0,134	0,090	0,050	0,276
63	0,051	0,098	0,023	0,123	0,074	0,034	0,259
64	0,044	0,080	0,026	0,141	0,082	0,017	0,142
65	0,037	0,063	0,025	0,170	0,074	0,011	0,082
66	0,035	0,060	0,028	0,171	0,065	0,013	0,108
67	0,042	0,075	0,032	0,176	0,076	0,017	0,139
68	0,043	0,080	0,028	0,137	0,075	0,019	0,153
69	0,047	0,089	0,039	0,116	0,084	0,021	0,156

IG intermediate goods, FG final goods, KG capital goods:

SOURCES: Banco Central de la República Argentina, Sistema de cuentas del producto e ingreso de la Argentina, Vol. II, Buenos Aires, 1975. Comercio Exterior: Asignación por uso económico de los bienes y sectores productivos de origen, Fascículo 1, Suplemento Boletín Estadístico N° 3, marzo 1969. Fascículo 2, Suplemento Boletín Estadístico N° 5, mayo 1969. Fascículos 3-4, Suplemento Boletín Estadístico N° 10, octubre 1969. Fascículo 5, Suplemento Boletín Estadístico N° 2, febrero 1971.

TABLE 3

Indicators of Import Substitution (MS )

1

YEAR	TOTAL	INDUSTRY	AGRICUL- TURE	MINING	TOTAL	IG	FG	KG
1956	0,027	0,045	0,011	0,183	0,027	0,041	0,017	0,112
57	0,001	-0,001	0,003	0,066	0,001	0,008	-0,004	-0,056
58	0,010	-0,019	-0,003	-0,065	-0,010	-0,015	-0,006	-0,029
59	0,006	0,013	-0,017	-0,014	0,006	0,010	0	0,027
1960		0,012	0,001	-0,245	0	-0,020	0,016	0,035
61	-0,002	0	0,003	-0,164	-0,002	-0,004	0,001	-0,021
62	0,005	0,012	-0,002	-0,042	0,005	-0,002	0,011	0,056
63	-0,015	-0,030	-0,006	-0,011	-0,015	-0,016	-0,016	-0,017
64	-0,007	-0,018	0,003	0,018	-0,007	0,008	-0,017	-0,117
65	-0,007	-0,017	-0,001	0,029	-0,007	-0,008	-0,006	-0,060
66	-0,002	-0,003	0,003	0,001	-0,002	-0,009	0,002	0,026
67	0,007	0,015	0,004	0,005	0,007	0,011	0,004	0,031
68	0,001	0,005	-0,004	-0,039	0,001	-0,001	0,002	0,014
69	0,004	0,009	0,011	-0,021	0,004	0,009	0,002	0,003

SOURCES; ID Table 2

TABLE 4

## 4.1 Coefficients of the equation (6)

PERIOD	m i	m k	M /Y c
1955-1959	0.080	0.121	0.005
1960-1964	0.071	0.188	0.003
1965-1969	0.071	0.091	0.004

## 4.2 External constraint and economic growth

	1955-1959	1960-1964	1965-1969
X/Y	0.099	0.108	0.111
C /Y=(X-T )/Y	0.096	0.102	0.099
C /Y-M /Y	0.091	0.099	0.095
m + m $\hat{Y}$ * v=3.5			
1) $\hat{Y}$ =0.003	0.093	0.091	0.081
2) $\hat{Y}$ =0.005	0.101	0.104	0.087
3) $\hat{Y}$ =0.008	0.114	0.124	0.096
Actual $\hat{Y}$	0.018	0.032	0.040

TABLE 5

## External Trade Indicators

YEAR	$\frac{(X+M)/2}{Y}$ 100	$\frac{X}{Y}$ 100	$\frac{M}{Y}$ 100
1935-1937	25.139	26.856	23.423
1938-1940	20.565	20.020	21.109
1941-1943	13.611	17.065	10.159
1944-1946	12.606	16.589	8.623
1947-1949	15.689	12.055	19.323
1950	12.244	12.074	12.413
1951	11.306	9.180	13.431
1952	8.760	7.095	10.424
1953	9.213	10.316	8.111
1954	10.414	10.609	10.219
1955	9.281	8.925	11.475
1956	9.973	9.961	9.984
1957	10.296	10.001	10.590
1958	10.062	9.712	10.413
1959	10.353	10.851	9.856
1960	10.693	10.120	11.265
1961	10.619	8.731	12.507
1962	12.104	12.002	12.206
1963	11.136	12.539	9.733
1964	10.440	10.637	10.243
1965	9.992	10.700	9.284
1966	10.283	11.677	8.888
1967	9.962	11.241	8.683
1968	9.740	10.631	8.848
1969	10.716	11.368	10.065
1970	10.666	10.673	9.631
1971	9.656	9.750	9.562
1972	8.698	8.826	8.571
1973	8.244	8.937	7.551
1974	8.285	8.398	8.172
1975	7.827	6.997	8.656
1976	8.321	10.010	6.631
1977	11.194	14.375	8.013
1978	11.476	15.704	7.248
1979	12.432	15.317	9.546
1980	13.410	14.265	12.556

*Elenco dei Quaderni pubblicati*

- n. 1 (febbraio 1979) MASSIMO DI MATTEO, Alcune considerazioni sui concetti di lavoro produttivo e improduttivo in Marx
- n. 2 (marzo 1979) MARIA L. RUIZ, Mercati oligopolistici e scambi internazionali di manufatti. Alcune ipotesi e un'applicazione all'Italia
- n. 3 (maggio 1979) DOMENICO MARIO NUTI, Le contraddizioni delle economie socialiste: una interpretazione marxista
- n. 4 (giugno 1979) ALESSANDRO VERCELLI, Equilibrio e dinamica del sistema economico-semantica dei linguaggi formalizzati e modello keynesiano
- n. 5 (settembre 1979) A. RONCAGLIA - M. TONVERONACHI, Monetaristi e neokeynesiani: due scuole o una?
- n. 6 (dicembre 1979) NERI SALVADORI, Mutamento dei metodi di produzione e produzione congiunta
- n. 7 (gennaio 1980) GIUSEPPE DELLA TORRE, La struttura del sistema finanziario italiano: considerazioni in margine ad un'indagine sull'evoluzione quantitativa nel dopoguerra (1948-1978)
- n. 8 (gennaio 1980) AGOSTINO D'ERCOLE, Ruolo della moneta ed impostazione antiquantitativa in Marx: una nota
- n. 9 (novembre 1980) GIULIO CIFARELLI, The natural rate of unemployment with rational expectations hypothesis. Some problems of estimation
- n. 10 (dicembre 1980) SILVANO VICARELLI, Note su ammortamenti, rimpiazzi e tasso di crescita
- n. 10 bis (aprile 1981) LIONELLO F. PUNZO, Does the standard system exist?
- n. 11 (marzo 1982) SANDRO GRONCHI, A meaningful sufficient condition for the uniqueness of the internal rate of return
- n. 12 (giugno 1982) FABIO PETRI, Some implications of money creation in a growing economy
- n. 13 (settembre 1982) RUGGERO PALADINI, Da Cournot all'oligopolio: aspetti dei processi concorrenziali
- n. 14 (ottobre 1982) SANDRO GRONCHI, A Generalized internal rate of return depending on the cost of capital
- n. 15 (novembre 1982) FABIO PETRI, The Patinkin controversy revisited
- n. 16 (dicembre 1982) MARINELLA TERRASI BALESTRIERI, La dinamica della localizzazione industriale: aspetti teorici e analisi empirica
- n. 17 (gennaio 1983) FABIO PETRI, The connection between Say's law and the theory of the rate of interest in Ricardo
- n. 18 (gennaio 1983) GIULIO CIFARELLI, Inflation and output in Italy: a rational expectations interpretation
- n. 19 (gennaio 1983) MASSIMO DI MATTEO, Monetary conditions in a classical growth cycle
- n. 20 (marzo 1983) M. DI MATTEO - M.L. RUIZ, Effetti dell'interdipendenza tra paesi produttori di petrolio e paesi industrializzati: un'analisi macrodinamica



- n. 21 (marzo 1983), ANTONIO CRISTOFARO, La base imponibile dell'IRPEF: un'analisi empirica
- n. 22 (gennaio 1984) FLAVIO CASPRINI, L'efficienza del mercato dei cambi. Analisi teorica e verifica empirica
- n. 23 (febbraio 1984) PIETRO PUCCINELLI, Imprese e mercato nelle economie socialiste: due approcci alternativi
- n. 24 (febbraio 1984) BRUNO MICONI, Potere prezzi e distribuzione in economie mercantili caratterizzate da diverse relazioni sociali
- n. 25 (aprile 1984) SANDRO GRONCHI, On investment criteria based on the internal rate of return
- n. 26 (maggio 1984) SANDRO GRONCHI, On Karmel's criterion for optimal truncation
- n. 27 (giugno 1984) SANDRO GRONCHI, On truncation "theorems"
- n. 28 (ottobre 1984) LIONELLO F. PUNZO, La matematica di Sraffa
- n. 29 (dicembre 1984) ANTONELLA STIRATI, Women's work in economic development process
- n. 30 (gennaio 1985) GIULIO CIFARELLI, The natural rate of unemployment and rational expectation hypotheses: some empirical tests.
- n. 31 (gennaio 1985) SIMONETTA BOTARELLI, Alcuni aspetti della concentrazione dei redditi nel Comune di Siena
- n. 32 (febbraio 1985) FOSCO GIOVANNONI, Alcune considerazioni metodologiche sulla riforma di un sistema tributario
- n. 33 (febbraio 1985) SIMONETTA BOTARELLI, Ineguaglianza dei redditi personali a livello comunale
- n. 34 (marzo 1985) IAN STEEDMAN, Produced inputs and tax incidence theory
- n. 35 (aprile 1985) RICHARD GOODWIN, Prelude to a reconstruction of economic theory. A critique of Sraffa
- n. 36 (aprile 1985) MICHIO MORISHIMA, Classical, neoclassical and Keynesian in the Leontief world
- n. 37 (aprile 1985) SECONDO TARDITI, Analisi delle politiche settoriali: prezzi e redditi nel settore agroalimentare
- n. 38 (maggio 1985) PIETRO BOD, Sui punti fissi di applicazioni isotoniche.
- n. 39 (giugno 1985) STEFANO VANNUCCI, Schemi di gioco simmetrici e stabili e teoremi di possibilità per scelte collettive.
- n. 40 (luglio 1985) RICHARD GOODWIN, The use of gradient dynamics in linear general disequilibrium theory.
- n. 41 (agosto 1985) M. MORISHIMA and T. SAWA, Expectations and the life span of the regime.
- n. 42 (settembre 1985) ALESSANDRO VERCELLI, Keynes, Schumpeter, Marx and the structural instability of capitalism.
- n. 43 (ottobre 1985) ALESSANDRO VERCELLI, Money and production in Schumpeter and Keynes: two dichotomies
- n. 44 (novembre 1985) MARCO LONZI, Aspetti matematici nella ricerca di condizioni di unicità per il Tasso Interno di Rendimento.

- n. 45 (dicembre 1985) NIKOLAUS K.A. LAUFER, Theoretical foundations of a new money supply hypothesis for the FRG.
- n. 46 (gennaio 1986) ENRICO ZAGHINI, Una dimostrazione alternativa dell'esistenza di equilibri in un modello di accumulazione pura
- n. 47 (febbraio 1986) ALESSANDRO VERCELLI, Structural stability and the epistemology of change: a critical appraisal
- n. 48 (marzo 1986) JOHN HICKS, Rational behaviour: observation or assumption?
- n. 49 (aprile 1986) DOMENICO MARIO NUTI, Merger conditions and the measurement of disequilibrium in labour-managed economies
- n. 50 (maggio 1986) SUSAN SENIOR NELLO, Un'applicazione della Public Choice Theory alla questione della riforma della Politica Agricola Comune della CEE.
- n. 51 (maggio 1986) SERENA SORDI, Some notes on the second version of Kalecki's Business Cycle Theory
- n. 52 (giugno 1986) PIERANGELO GAREGNANI, The classical theory of wage and the role of demand schedules in the determination of relative prices
- n. 53 (luglio 1986) FRANCO BIRARDI, Crescita, sviluppo ed evoluzione: l'affermazione dei nessi strutturali sistematici e la combinazione di scienza, tecnologia ed economia nelle prime industrializzazioni
- n. 54 (agosto 1986) M. AMENDOLA - J.L. GAFFARD, Innovation as creation of technology: a sequential model
- n. 55 (settembre 1986) GIULIO CIFARELLI, Exchange rates, market efficiency and "news". Model specification and econometric identification
- n. 56 (settembre 1986) ALESSANDRO VERCELLI, Technological flexibility, financial fragility and the recent revival of Schumpeterian entrepreneurship
- n. 57 (ottobre 1986) FABIO PETRI, The meaning of the Cambridge controversies on capital theory: an attempt at communication
- n. 58 (ottobre 1986) DANIELE CHECCHI, The international coordination of counter-cyclical policies
- n. 59 (novembre 1986) ALESSANDRO VERCELLI, Probabilistic causality and economic models: Suppes, Keynes, Granger
- n. 60 (dicembre 1986) LIONELLO F. PUNZO, J. Von Neumann and K. Menger's mathematical colloquium
- n. 61 (dicembre 1986) MICHAEL BACHARACH, Three scenarios for fulfilled expectations
- n. 62 (gennaio 1987) J. ESTEBAN and T. MILLAN, Competitive equilibria and the core of overlapping generations economies
- n. 63 (gennaio 1987) ROBERT W. CLOWER, New directions for keynesian economics
- n. 64 (febbraio 1987) MARCO P. TUCCI, A simple introduction to flexible functional forms and consumer behaviour theory
- n. 65 (marzo 1987) NICOLA DIMITRI, Generalizations of some continuous time epidemic models
- n. 66 (aprile 1987) MASSIMO DI MATTEO, Goodwin and the Evolution of a Capitalistic Economy: An Afterthought

- n. 67 (maggio 1987) MASSIMO DI MATTEO, Early Discussions on Long Waves  
n. 68 (giugno 1987) MASSIMO DI MATTEO, Warranted, Natural, and Actual  
Rates of Growth: Reflections of a Perplex